

RECLAMATION

Managing Water in the West

**Aamodt Litigation Settlement Implementation
Environmental Impact Statement
Support Services Solicitation R12PS40020**

March 6, 2012



U.S. Department of the Interior
Bureau of Reclamation

GSA RFQ #647898

- **RFQ #647898 is not a formal solicitation, but rather a request for information.**
- **Solicitation Number R12PS40020 is the Bureau of Reclamation's pre-award internal tracking number for this requirement.**
- **When the draft solicitation is finalized, it will be released for actual proposals under a NEW GSA RFQ number, yet to be determined.**
- **Estimated release is late-March 2012, depending on time for internal reviews.**

RECLAMATION

Why is Reclamation using GSA?

- GSA has many qualified vendors for Environmental Compliance Services under SIN 899-1.
- The GSA process is more streamlined.
- Existing GSA IDIQ contracts means existing pricing. However, competitive pricing is anticipated.
- NOTE: GSA Vendors must ensure they have a remaining 5-year option period beyond their current FSS contract period, to ensure at least 5 years of coverage.

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Contract Structure & Type

- **Performance-based Services**

- Performance-based Payments
- Vendors are welcome to propose their own performance-based payment schedule

- **Fixed Price Award Fee**

- Intent is to incentivize meeting/exceeding schedule deadlines
- Performance Evaluation Plan
- Most CLINs anticipated to be fixed-price
- A few involve meetings, which can fluctuate in number. These are anticipated to be fixed unit price

Recent Vendor Questions:

- 1. The solicitation notice states a close date of 4/14/2012. Will this change based on revised solicitation?
- 2. Can you please provide a map or detailed instructions for each location to be visited on the Wednesday site visit?
- 3. I.9 (page 47 of solicitation) describes Offer Guarantee. This section is rather brief and we are not sure if we understand all the ramifications. Could you please provide additional details. Such as for item (b)(2), (d) and (e).

Recent Vendor Questions:

- 4. Section F.1 (p.30) describes cost for liquidated damages. How does this relate to Section I.9 (Offer Guarantee)? This seems to be another mechanism used for the same reasons. Wouldn't this be double penalization?

Recent Vendor Questions:

- 5. I am not sure I fully understand the Performance Based Payment. This may not be practicable for such a large project and with such varying effort, particularly for Small Business Concerns. If payment is allocated by CLIN, a substantial effort and time may be required to meet end deliverable. For example, the CLIN 10 and the CLINs for Resource Evaluations (#13-20). These take extensive labor effort and direct costs. Even if payment is on interim deliverables as identified in the PWS, there is substantial time where the company is not reimbursed for labor and cost outlays. This can be problematic for small businesses that rely on steady revenue streams to pay for services (i.e. labor). For example, according to Section F and PWS, no interim or final deliverables occur between 11/12 and 6/13 (about 7 months); nothing between 9/1/2013 and 12/1/2014 (about 16 months). Could this system be better explained or better yet derive a more equitable payment policy to cover such large Contractor expenditures?

Recent Vendor Questions:

- 6. Could you please provide more detail regarding the Award Fee? How is the fee determined? Is it part of the Offerer's Cost Bid or determined by Reclamation? Is it paid by CLIN?
- 7. Can you tell us how much money is allocated for the EIS process?
- 8. When will a COR be selected by Reclamation?

Recent Vendor Questions:

- **9. There appears to be some discrepancy in delivery dates as listed in Section F of Solicitation and the dates in the PWS. For example, CLIN 9 of solicitation states Preliminary Alternatives due 12/14. The PWS (page 8) states 5/14. Other minor inconsistencies were noted. Will these be rectified in final solicitation? Will the deliverable dates in solicitation have precedent?**

- 10. Section F, CLIN 1, 4th deliverable for Monthly Action Items List. Please clarify if the list of work to be completed is for the next quarter (as stated in the CLIN) or is it for next month.**

Recent Vendor Questions:

- **11. Am I correct that costs described in Volume I will solely be total line item for each CLIN, but that Reclamation expects Offerers to have documentation supporting the specific line item bid (L17 (c)(4) and M.1(c)?**

12. No specifics as to criteria for proposals is presented in draft solicitation. Will final include such criteria including page length limit, format criteria (font size, margins) use of 11x17 pages, use of attachments such as resumes, etc?

Recent Vendor Questions:

- **13. Page 3 of the PWS states the Rio Tesuque modification still needs to be determined. Will the extent of this river modification be included in the final documents for accurate bidding?**

- 14. Will the project components, particularly the extensive pipeline alignments and roads be surveyed and staked in the field so that accurate cultural, wetland and biological surveys can be conducted?**

Recent Vendor Questions:

- 15. Section J has an attachment for Key Personnel Qualifications. This includes a Climatologist. However, there is no CLIN that describes analysis effort for Climate or Climate Change effects. Does Reclamation envision detailed climate change evaluations?

Recent Vendor Questions:

- 16. Section F, CLIN 20 Air Quality and the PWS description indicates the concern is the increased construction traffic and changes in traffic patterns as the issue regarding air emissions. To determine extent of emissions and possible impacts, traffic numbers and vehicle types will need to be predicted for specific areas. Such a deliverable is not included in the solicitation or PWS. Will Reclamation provide traffic evaluation or will this be part of Contractor Scope?. If so, can it be included as a separate CLIN or at least described as a deliverable?

Recent Vendor Questions:

- **17. Please confirm that for purposes of preparing an offer the project dimensions are as assumed on page 3 of the PWS.**

- 18. Does Reclamation have an idea of how many practicable alternatives will be carried forward for full analysis?**

Source Selection Procedures

- When in doubt concerning a solicitation term or condition or provision, submit question(s) to the contracting officer.
- Downselect to a Competitive Range
- Those within Competitive Range will be requested to provide Oral Presentation
- Pay careful attention to weighting of evaluation factors

EIS Support Services DRAFT Solicitation

Can be found on GSA eBuy website:

https://www.ebuy.gsa.gov/advantage/ebuy/buyer/rfq_summary.do?&rfqId=RFQ647898

We welcome your feedback to help us improve the draft solicitation.

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QUESTIONS?



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