

## Exhibit O – Environmental Management Plan

*Note to Bidders: Bidders may have some trepidation or questions on how to approach the development of an Environmental Management Program (EMP) since there is not a format or a minimum level of requirements outlined (See Section 3 of the Draft Concession Contract for some direction and ideas). Reclamation is mainly concerned that bidders reflect in their offers an understanding of the importance and applicability of conducting all aspects of their operations at Lake Berryessa in a manner that fosters a true commitment to protecting the environment.*

Reclamation will be closely reviewing the EMP proposals and will provide necessary additions to proposals to assure that the final EMP for the successful bidder(s) includes appropriate components before the contract and all exhibits are authorized and executed. However, it is important for offerors to spend some time considering the need to operate in an environmentally sensitive manner. Similarly it is important that some effort be made to develop an EMP that addresses the core issues of operating the proposed business at Lake Berryessa in a manner that sincerely demonstrates your personal and company environmental philosophy and commitment.

You should address factors including the protection of water quality, the adjacent watershed, the lake itself, air quality, impacts to wildlife and vegetation, training and environmental awareness of employees and actively and subliminally fostering an environmental ethos with the visiting public. Some of these areas of focus are already touched upon in other parts of the draft contract and preceding exhibits. Because of past incidents and concerns at Lake Berryessa there should also be an address in your proposal regarding sewage and wastewater.

The evaluation and rating of offers to this prospectus by Reclamation will specifically include a criterion based upon ‘Preserving and Protecting the Environment’ and the development of a viable EMP.

A good EMP for the Lake Berryessa operations can likely be developed in just a few pages and by addressing the general environmental ethics, philosophy, and approaches that will guide your operation at Lake Berryessa. Identifying and addressing those apparent issues that are obvious for your proposed Lake Berryessa operation would be appropriate. However, do not attempt to touch on every possible issue that could arise over the years or in structuring a complex business infrastructure to address this topic.

## Lake Berryessa Concession Prospectus

Attached to this prospectus (PART 7.5) is Chapter 12 from Reclamation's 'Concession Management Guidelines' titled "Environmental Protection and Pollution Prevention". Please do not attempt to develop an EMP utilizing this Chapter as any more than a helpful resource in conjunction with direction provided in Section 3 of the Draft Concession Contract (PART 6). It does represent 'Best Management Practices' as it relates to the subject matter.

***Bidders should review the contract requirements in Section 3 of the Draft Concession Contract and formulate a suggested Environmental Management Plan (EMP). Once an EMP is approved for any eventual successful bidders the proposed EMP will be inserted as this Exhibit O with the understanding that Reclamation may require some alterations to assure that it properly covers all areas of concern outlined in Sec. 3. This proposed plan will also be an important part of Evaluation of bidder proposals as outlined in Part 5 of this prospectus.***