

## Exhibit H – Improvement Project Procedures

*This Exhibit H should be considered by bidders as a standard approach for how they will be expected to proceed in getting their projects approved. To the extent that any of the procedures outlined here do not seem to apply to the unique proposal of a particular bidder then this may be altered. However, all bidders must be aware that Reclamation retains the right to make adjustments to this exhibit as you may propose if you are identified as a successful bidder. Any alterations will occur after selection and as a part of the final process to adjust the contract and all exhibits to be applicable to the eventual final concession contract.*

### A. Introduction

This exhibit presents step-by-step procedures for the administration of concessionaire building projects (construction, rehabilitation, improvements, and repair and maintenance projects (R&M)) within the Concession Area. Project planning and design are presented first, followed by guidelines for project supervision. All projects undertaken by the Concession Contractor require a coordinated effort between the Concession Contractor and the Contracting Officer. This exhibit applies to the building of improvements, including new structures or facilities, rehabilitations, and the repair and maintenance (“R&M projects”) of existing concession facilities that change the nature, appearance, or value of existing concession facilities. Day to day facility operations, custodial, and preventive maintenance and maintenance needed for facility operations are not considered R&M projects subject to these procedures unless ground disturbance or other environmental impacts may occur. Repair and maintenance is also not to be considered a project subject to these procedures when the activity does not change the nature, appearance, or value of existing concession facilities. All projects must be proposed, approved, and accomplished under these procedures. In the event of any inconsistency between this exhibit and the main body of this Concession Contract, the main body of the Concession Contract will prevail.

*Note to Offerors: Exhibit H-1, to be located at the end of this Exhibit will contain the accepted Concession Facility Improvement Program (CFIP) build-out plan referenced in the Concession Contract Section 4.G.*

All project activities shall be directed and managed as presented in the Concession Facility Management Plan (CFIP). In addition to these activities, the CFIP should present a project description for development, conceptual design

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drawings, infrastructure design drawings, schedule of project development and implementation, and cost information. The project description will adequately describe the entire concession project including location of facilities, size of facilities, including roads, water and wastewater, utility services, overnight lodging, RV Park, docks, marina store and all other Required Services. CFIP project description, timeline and facility designs shall be submitted with sufficient information for which environmental compliance documentation can be completed. Beginning in Year One and every 5 years thereafter, the Concession Contractor shall provide Reclamation a 5-year CFIP schedule to identify and or adjust the Reclamation-authorized Concession Contractor Improvements and Concession Area Infrastructure beyond the initial year described in Exhibit H-1.

All project activities shall be directed and managed as presented in the annual Improvement Management Plan (IMP). In addition to these activities, the IMP should present a schedule of project development and implementation, as presented below under Item B, Project Planning and Design, paragraph 1. Individual projects included in the IMP will be authorized by Reclamation through an approved Project Statement (PS). A sample PS form and instructions is included as Attachment 3 to Exhibit G.

Projects may be required to be reviewed under the National Environmental Policy Act (NEPA) of 1969, as amended. Projects within historic and culturally significant areas may require certain building management methods established under the National Historic Preservation Act of 1966, as amended. All construction shall comply with codes and building requirements adopted by Reclamation, including without limitation and where applicable, the most recent International Building Code; NFPA codes; the Americans with Disabilities Act and Architectural Barriers Act (ADA/ABA) requirements; Reclamation Manual Policy and Standards and Directives; and the Reclamation Concession Management Guidelines. A listing of applicable codes and standards is included in the PS Instructions, Attachment 3 to Exhibit G. All concession facilities shall be harmonious in form, line, color, and texture with the surrounding landscape.

The Concession Contractor is responsible for all aspects of project development and implementation. The role of Reclamation is to provide direction, authorization, and oversight. The Concession Contractor and Reclamation staff must work closely together to successfully complete construction projects in a manner that achieves the goals and objectives of the area of operation and of Reclamation.

### **B. Project Planning and Design**

Reclamation has made a commitment to providing safe, high quality recreation and concession services that are both welcoming to the visiting public and will also support the Lake Berryessa community.

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Concession Contractors are expected to develop the necessary services, facilities and Concession Area Infrastructure to provide recreation as identified in Section 2 of this Contract. In an effort to assist with the development and permitting of needed facilities, in 2013-2015 Reclamation completed several planning documents and has posted them on the Lake Berryessa website. These planning documents have been accomplished to bring up to date the 2005 Environmental Impact Statement/Visitor Services Plan and the 2006 Record of Decision (ROD).

Additionally, National Environmental Protection Act (NEPA) documentation has been initiated for the overall recreation conceptual plans, and for development of the infrastructure at each concession site based upon the 60% design level infrastructure plans and specifications. The NEPA documentation for overall recreation conceptual plans and at least 60% infrastructure design will be completed by Reclamation in concert with the award of a concession services contract for each of the five Concession Areas. Prior to construction, the Concession Contractor will be responsible for bringing both the conceptual level recreation site designs and the 60% infrastructure designs to 100% completion, completing site-specific NEPA documentation for recreation site planning, and for acquiring all relevant and appropriate permits and approvals.

However, should the Concession Contractor propose to develop Required and Authorized Services and infrastructure that meet the requirements of Part 2 of this Concession Contract, but in a manner which differs from plans developed by Reclamation, the Concession Contractor must then develop at its own expense both recreation site plans and infrastructure designs, as well as site-specific environmental documentation, and develop a first-year development plan that addresses those construction objectives that Reclamation has determined in Exhibit H-1 of this Concession Contract. Reclamation will determine whether or not such a proposal meets these requirements.

The Concession Contractor will be provided with copies of Reclamation's Recreation Facilities Design Guidelines and Sign Guidelines to assist in meeting the conditions of this section. It is also noted that as part of this overall process the Concession Contractor will need to receive appropriate building and other required permits from Napa County as required by State and County law or regulation. If Reclamation requirements in this section exceed the requirements of Napa County or vice versa the requirements followed must be those that are most demanding unless there is a written waiver signed by both the county and Reclamation.

1. Submit an Annual Improvement Management Plan

Before approval to proceed with any project is granted by Reclamation, the Concession Contractor must submit an IMP for implementation the following year to Reclamation and the Contracting Officer. Some projects may require several years of planning and design before construction. The

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purpose of the plan is to identify the need and scope of projects a minimum of 1 year in advance of actual work to allow adequate time to prepare for project commencement. The IMP should include any intended projects, including repairs or remediation of pre-existing Concession Area Infrastructure. Projects shown in the plan must include at least a project title, a project concept description, a brief statement of justification, and anticipated NEPA and Section 106 planning and compliance established in collaboration with Reclamation staff.

### 2. Notify Reclamation of Intent-to-Proceed

The Concession Contractor shall formally notify the Contracting Officer and Reclamation, in writing, of intent to proceed with any facility planning, design, or projects. To assist Reclamation in sequencing and scheduling necessary support staff, the project must be identified in the IMP the calendar year before the project is to begin. The time of notification shall be sufficiently in advance of any Concession Contractor budget formulation to ensure the requirements of the Contracting Officer are included in the project scope before the project is funded.

### 3. Identify a Project Coordinator

The Concession Contractor project coordinator must be identified for each project. This person should have the authority to obligate project expenditures and hire and direct consultants, contractors, and Concession Contractor support staff.

### 4. Prepare a Proposed Project Statement

Arrange and facilitate a project planning conference with Reclamation staff and prepare a proposed project statement (PS) to be submitted to the area manager for review. The conference should be performed on the proposed project site, if needed.

- a. **Conference Goal and Product** – The primary goal of the conference is to clearly identify the project concepts and scope in sufficient detail to carry the project through to completion without significant deviation from an approved PS.

The product of the conference should be an approved PS prepared by the Concession Contractor resulting from collaboration between the Concession Contractor and the area manager.

- b. **Project Statement Content** – The PS shall include the following at a minimum: project description; justification; scope of work, including NEPA and NHPA Section 106 planning and compliance;

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estimated total project price; proposed schedule; milestones of Reclamation design review; and third party project inspection and certification. The elements of the PS will function as check points of accountability and will vary in frequency and scope, depending upon the nature, complexity, and scope of the proposed project. A sample PS is included in Attachment 3 of Exhibit G.

- c. **Professional Services and Construction** – The Concession Contractor must ensure that, for any project requiring professional services; such services shall be acquired from appropriate registered technical professionals. Licensed contractors shall perform all project work unless otherwise approved in writing by the Contracting Officer. The Concession Contractor shall, at the request of the Contracting Officer, provide for registered technical professionals to perform project inspection or facility certification or any other service needed for project implementation.
  - d. **Reclamation Operations** – Any aspect of the proposed project where the scope of work interfaces with Reclamation operations, such as utility service connections or road maintenance operation's, must be clearly identified in the PS.
  - e. **New Development Design** – All designs, layouts, and footprints for new development will be determined with the professional assistance and techniques of appropriate registered technical professionals (e.g., design specialists and landscape architects knowledgeable in the development of recreational vehicle parks, lodging facilities, campgrounds, marinas, wastewater treatment, infrastructure, maintenance, and operational support facilities). Reclamation's Sign Guidelines should be used when planning for new or replacement signs.
5. Submit Project Statement for Reclamation Review

The proposed PS shall be submitted by means of written correspondence from the Concession Contractor to the Contracting Officer. A PS signed by the area manager or his/her delegate constitutes official authority for the Concession Contractor to continue further project development to the level specified in written correspondence from the area manager. The Concession Contractor may obtain authority to complete a project, called Notice to Proceed, when sufficient planning and design have been completed to meet the interests of Reclamation. Projects that do not have the level of required planning are likely to receive only conceptual approval and authorization to proceed with further planning or design as required to ensure Reclamation objectives are met.

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- a. **Project Statements** – A PS must present an estimate of project expenditures. The expenditure will not be identified until all project planning, including NEPA and NHPA Section 106 compliance, if required, is complete to the satisfaction of the Contracting Officer. An approved PS serves only as a guide for further project development to the level specified in the PS. The Contracting Officer shall approve final costs only after project completion and written project closeout.
  - b. **Design** – The Contracting Officer requires an appropriate level of design and planning and shall include conceptual design, schematic design, landscaping design, footprint design, and preliminary engineering design such that Reclamation has a clear understanding of all facets of the Development Concept Plan. Concession Contractor must submit “as-built” construction drawings and specifications at project closeout.
6. Establish a Project File

A file of all project documents shall be held by the Concession Contractor as a chronological audit trail of all project decision making activity for each project from concept development to completion and Reclamation acceptance. Each project shall be identified with a unique project number assigned by Reclamation. All documents entered into the file should have the project identification number clearly displayed on it as part of document identity.

- a. **Capital Improvement Project File** – The Project File shall be established and maintained by the Concession Contractor and shall include all the documents identified in Section C, Assessment, of this exhibit (below). This file shall be submitted at the time of project closeout to the Contracting Officer and Secretary. As part of this file, the Concession Contractor must maintain auditable records of all expenditures attributable to each project and have them available for review if requested by Reclamation personnel. Invoices shall contain sufficient information to identify the tasks completed or products delivered as agreed upon in contracts presenting a full scope of work. The file shall clearly provide a “paper trail” between expenditures and the payment of those expenses.
- b. **Typical Project File** – The organization of a typical project file is **presented** in the following sections:

**Section A - Project Statement** – The approved PS, scope of work, and a copy of the notice-to-proceed letter authorizing planning and

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design that was sent to the Concession Contractor by the area manager should be filed in this section.

**Section B - Planning** – This section should contain documents pertaining to any project planning. Typical documents include those produced for NEPA and NHPA Section 106 compliance. Also contained in this section should be any concept design, preliminary design, or schematic design correspondence and documents. When the area manager grants approval for any of the above stages of project development, correspondence from the area manager should be filed in this section.

**Section C - Assessment** – This section should contain a record of any assessment performed during project implementation. Soil, vegetation, flood plain, structural, and electrical assessments, for example, should be filed in this section. Any other existing site or facility investigative reports and all quality assurance documents such as third-party project inspection, testing, and certification should also be filed in this section.

**Section D - Design** – This section should contain a record of documents produced and decisions made during the design phase of a project. The design phase typically occurs when project activity has shifted from conceptual discussion to organizing detailed direction provided to a contractor for construction. Correspondence from the area manager providing design approval should be in this section.

**Section E - Project Work** – This section should contain a record of decisions made during project work. The letter from the area manager granting notice-to-proceed with the project should be in this section. All contractor proposals, change-orders, design modification documents, daily construction activity records, weekly meeting minutes, etc., should be in this section. Documentation for larger projects should be organized according to subcontractor activity or standard specification enumeration. The final documents filed in this section should be Reclamation correspondence sent to the Concession Contractor providing project acceptance and closeout.

**Section F - Financial** – This is a very important section where a copy of all contracts and contract modifications should be filed. It is important to ensure that all expenditures are accounted for. All expenditures must have supporting documentation cross-referenced with documents in other file sections, if necessary. Monthly financial detail reports shall be prepared and filed in this

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section with copies of all project budget documents. This section must contain the IRS Useful Life Table matching the IRS taxes filed for that year with a clear indication that the project will be capitalized or expensed. Also contained in this section shall be a copy of the project acceptance and closeout letter from the Contracting Officer.

**Section G - Photo Documentation** – Complete documentation, including before-and-after photos, records of any special situations or conditions requiring changes, and documentation of methods used, should be kept to assist future maintenance or appraisal efforts. Photographic documentation is also usually required for modifications to “listed” historic structures. To be most useful, photos should be filed with the documents they support.

### 7. Submit Environmental Compliance Documents for Review and Approval

During development of the PS, responsibility for environmental compliance work will be established. The Concession Contractor must request the participation of Reclamation staff early in project planning to ensure uninterrupted project implementation. Development of environmental compliance documentation must occur as soon as possible. Every effort shall be made to perform compliance document preparation tasks concurrently with project planning and design.

- a. **Historic and Cultural Compliance** – Historic and cultural compliance document approval is required for property listed in or eligible for inclusion in the National Register of Historic Places. Any undertaking affecting property listed shall be performed in accordance with “Reclamation of the Interior’s Standards for Rehabilitation and Illustrated Guidelines for Rehabilitating Historic Buildings.” The Concession Contractor must document proposed actions before any work occurs for any project that may affect a historic structure, historic district, cultural landscape, archeological site, or historic object or furnishing. Compliance will usually require the preparation of at least “assessment of effect” drawings and specifications to the level of final documents, if required. Compliance shall carry through to submission of the “Construction or R&M Completion Report” for many projects where significant changes are made to the historic structure or landscape. Therefore, compliance document approval usually will not occur until after submission of project documents. Historic compliance review and approval will require at least several weeks from date of submittal to Reclamation. Where submittal is made to the State Historic Preservation Officer or the Advisory Council on



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Historic Preservation, additional time will be required before approval may be given.

- b. **Ground Disturbance** – Where ground disturbance will take place, submittal of drawings that show area and depth of proposed ground disturbance will be required. Submittal of this document early in project planning is recommended. All project documents that include soil disturbance shall have the following specification included within them:

Petroglyphs, artifacts, burial grounds or remains, and structural features and ceremonial, domestic, and archeological objects of any nature, whether historic or prehistoric, found within the project area are the property of, and will be removed only by, the Government. Should the contractor's operations uncover or its employees find any archeological remains, the contractor shall suspend operations at the site of discovery, notify the Government immediately of the findings, and continue operations in other areas. Included with the notification shall be a brief statement of the location and details of the findings. Should the temporary suspension of work at the site result in delays or the discovery site require archeological studies resulting in delays for the contractor; the contractor will be compensated by an equitable adjustment under the general provisions of the contract.

- c. **Archeological Monitoring** – Monitoring project activity is a requirement of cultural compliance when significant ground disturbance occurs during project work. Any cultural resource monitoring required shall be performed under the direction of Reclamation. Reclamation shall be notified sufficiently in advance of the need for a monitor and will assist the Concession Contractor in making arrangements for the services of an archeological monitor at the expense of the Concession Contractor if Reclamation is unable to provide the expertise.
- d. **National Environmental Policy Act Compliance** – NEPA compliance document approval is required before any construction or R&M project occurs for any project that has an impact on the environment. Projects requiring compliance will be identified by Reclamation early during project planning. The actual review period length may vary widely depending on the nature, scope, and complexity of the project elements that relate to resource compliance. Projects that have an insignificant effect on Reclamation resources usually require a “categorical exclusion”

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determination. Projects having a significant effect on Reclamation resources or that are not part of other NEPA compliance documentation may also require a longer period of implementation.

### **8. Submit Project Documents for Review and Approval**

The Concession Contractor shall submit project documents to establish project activity for review and approval by the area manager. Approved project documents establish the full scope of the project and the quality of work to be performed by the Concession Contractor. The scope of the documents required will be identified in the PS. The scope and detail of the documents will vary depending on the nature and complexity of the project. “Manufacturer’s cut-sheets” may be all that is required for some R&M projects, and for others, complete detailed drawings and specifications may be required. The Concession Contractor is responsible for the technical accuracy and completeness of all project documents and shall provide the technical review as needed to ensure compliance with all applicable Federal, State, and local statutes, codes, regulations, and appropriate industry standards. Any exception to this will be by written authorization from the area manager.

### **9. Submit a Project Estimate and Schedule**

An estimate of the total project price and completion schedule shall be submitted to the area manager before work begins. This is a revision of the total project price and completion schedule estimated in the PS. The project estimate and schedule are based on the best information available that was identified during project planning and design.

## **C. Project Management Procedures**

### **1. Identify a Project Supervisor**

A project supervisor shall be identified and vested with the authority to direct the contractor on behalf of the Concession Contractor. Reclamation will direct its communication concerning the nature and progress of project activity to this person. The project supervisor shall have full responsibility for ensuring that all construction complies with the approved project documents and specified code compliance. Reclamation will not take any responsibility for projects until project closeout and acceptance when Reclamation receives certification of completed work performed in compliance with project documents and all specified codes.

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### 2. Submit a Total Project Price for Review

All projects completed under the terms of this Concession Contract shall include submittal of a total project price in writing to the area manager for review.

### 3. Notice-to-Proceed with a Project

A Notice-to-Proceed with a project will be issued when all submittals requested by the area manager have been reviewed and approved. The Notice-to-Proceed must be received by the Concession Contractor in writing before any project work occurs.

### 4. Hold a Pre-Project Conference with the Contractor

The Concession Contractor shall arrange and facilitate a pre-project conference as needed or as requested by Reclamation with the contractor. The purpose of the conference is to provide Reclamation the opportunity to meet the contractor and confirm that the contractor has full understanding and knowledge of all work to be performed. In addition, the conference provides the opportunity to confirm established communication linkages between the Concession Contractor, the contractor, and Reclamation. Any questions the contractor may have regarding any matter of the project or anything about area access, rules, and regulations may also be discussed.

### 5. Submit Project Activity Reports (as Required)

A record of project activity shall be provided by the Concession Contractor on all approved projects. The scope and frequency of performing this documentation shall be identified upon submittal of project documents for Reclamation approval. The Concession Contractor is responsible for the accuracy and completeness of all design and completed projects.

- a. **Content** – Project activity reports shall summarize daily project activity recording important observations and decisions. They shall also identify project expenditures to date if required. The reports shall identify any changes to the approved project documents either by change order or as a result of any other variance from approved project documents. Reclamation shall be notified immediately if a change is likely to occur in the total project price. (See the discussion below for review and approval of change orders and contract modifications.)

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- b. **Regulatory Code Compliance and Project Inspection (as Required)** – Inspection reports specifically addressing regulatory code compliance and adherence to project documents will be required, at the request of the area manager, during certain stages of the work. Independent industry certified inspectors or registered technical professional subject area experts shall perform all inspections and project component certification. Inspection reports shall be prepared that include all findings and results of code compliance inspection. Sections and paragraphs of applicable codes shall be referenced when deficiencies are noted. Recommendations presenting remediation shall accompany line item deficiencies in the report. All inspection reports shall be included in the final project completion report. Inspection reports must be submitted before the project is accepted by the area manager.

### 6. Submit Requests for Changes in Approved Project Documents

The area manager's approval will be required before any significant changes are made to the project scope during the completion of projects. The Concession Contractor shall provide Reclamation with written notification immediately upon identifying the need for a change in project scope that affects any of the items listed below. The written notification shall include a request to change the approved project documents. The request will be complete with justification and explanation of the effect of the change on all other aspects of project design and work. Requests for any significant changes in the approved project documents shall be reported in project activity reports, and any documentation requested will be attached. When changes to approved project scope need to be made after the work has started, it will require the review and approval of the area manager. Some examples might include the following:

- Changes affecting natural, cultural, or historic resources.
- Changes in designated visual appearance.
- Changes in the interface with Reclamation utility or road facility maintenance operations.
- Changes in project scope, as required for facility improvement projects.
- Proposed changes that involve natural or cultural or historic resources may require a significant period of review, depending on the complexity of the concern.

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### 7. Submittal of Change Orders for Review and Approval

When one of the five factors listed in (6) above exists, the Concession Contractor shall submit, for the review and approval of the area manager, documentation justifying the proposed changes. The Concession Contractor shall also submit a revised total project price for each proposed change, as needed. All change orders or any other means of directing the contractor that may have the effect of increasing the total project price will require the area manager's review and approval.

### 8. Reclamation Project Inspection

A representative of the area manager will inspect the project periodically. These inspections are not in lieu of or in any way a substitute for project inspection provided by the Concession Contractor. Ensuring safe, accountable project activity and providing the contractor with direction to fulfill the full scope of approved work is the responsibility of the Concession Contractor.

### 9. Project Supervision Documents

Project drawings and specifications must be kept on the project site, complete with any design or project modifications, in a well-organized form. The construction supervisor shall keep a current "red-line" copy of approved project documents updated daily showing any changes. In addition, a well-organized file of submittals required in the approved project documents and approved where required by professional architects and/or engineers must also be kept on the project site with the project documents for periodic inspection by Reclamation staff.

### 10. Substantial Completion Inspection and Occupancy

Joint inspection by Reclamation and the Concession Contractor will occur upon notification that the project is substantially complete. A "punch list" of work items will be formulated and performed to "closeout" the project. The area manager will accept the project when the "punch-list" items are completed. The Concession Contractor will be notified in writing by the area manager. The Concession Contractor is not to occupy the facility until authorized in writing by the area manager.

### 11. Requesting Approval

Upon substantial completion of a capital improvement project, as determined by the area manager, the Concession Contractor must provide the area manager with a written schedule of costs incurred. The project file containing actual invoices and the administrative record of project

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implementation must support these expenditures and shall be submitted to the area manager for review with the request. If requested by the area manager, the Concession Contractor shall also provide written certification from a certified public accountant regarding project costs. The certification must comply with the requirements of Exhibit C of this Concession Contract.

### 12. Project Completion Report

Upon completion of any project, the Concession Contractor shall submit a project completion report to Reclamation. The completion report shall include the total project cost; before-and-after photo documentation; warranties; operation and maintenance manuals, if required; all inspection and certification reports; and “as-constructed” drawings. (See item 13, below.) Projects may require the submittal of any other similar documents deemed necessary by Reclamation to establish complete project documentation. The level of documentation requested may also include photo documentation provided during construction to record significant unforeseen site and construction conditions that necessitated changes to approved project documents and the approved total construction price.

### 13. “As-Constructed” Drawings

The “as-constructed” drawings included with the project completion report for all projects shall be full-size, archival quality, prepared in accordance with Reclamation management policies and must be submitted before the project is accepted by Reclamation. At least two half-size sets of drawings shall also be provided. The drawings shall provide a full and complete record of all “as-constructed” facilities, including reproductions of approved submittals and manufacturer’s literature documenting quality of materials, equipment, and fixtures in addition to a record set of project specifications approved for construction.

### 14. Request Project Acceptance and Closeout by the Area Manager

The Concession Contractor shall request project acceptance by the area manager either at the time of submittal of the Project Completion Report or at any time thereafter. Project acceptance will be contingent upon fulfillment of all requested project completion work tasks and submittal of all project documentation in accordance with these guidelines and as requested by Reclamation. Until receiving formal written project acceptance and closeout from the area manager, the Concession Contractor retains full responsibility for all project construction activity and liability for both completed and uncompleted work.

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Exhibit H Approved Effective: \_\_\_\_\_

United States Of America

Concession Contractor

By: \_\_\_\_\_  
Area Manager, Bureau of Reclamation

By: \_\_\_\_\_

Title: \_\_\_\_\_

## Exhibit H-1

### Concession Facilities Improvement Program (CFIP) and Development Timeline

The CFIP constitutes the implementation plan for development or improvement of Concession Facilities. The CFIP should present a project description for development, conceptual design drawings, infrastructure design drawings, schedule of project development and implementation. The project description will adequately describe the entire concessions project including location of facilities, size of facilities, including roads, water and wastewater, utility services and all other Required Services. CFIP project description, timeline, matrix of services and facilities, and facility designs shall be submitted with sufficient information to enable environmental compliance documentation to be completed. The CFIP as accepted by Reclamation will be attached below.

***Note to Offerors: Exhibit H-1 will contain the accepted Concession Facility Improvement Program (CFIP) build-out plan referenced in the Concession Contract Section 4.G.***

Annually individual projects phased into the timeline and schedule shall be included into the annual Improvement Management Plan (IMP).

**Required Timing of Development.** For purposes of implementing the CFIP and IMP's, Year 1 of the Concession Contract shall commence upon the effective date in Section 1 of this Concession Contract and end on the anniversary date 12 months later, and this date shall serve as the anniversary date for each subsequent year thereafter.

For each year, the Concession Contractor shall submit an annual Improvement Management Plan (IMP) for Reclamation's review and approval, by the anniversary date each year, outlining the proposed work to be accomplished for the coming year or years. As a component of the IMP, the Concession Contractor must analyze any Pre-Existing Facilities for hazards, and remediate as described in Section 3 of Part 6 of this Concession Contract

Reclamation has provided an initial Development Plan and Timeline that addresses all of the Required Services identified to be installed within the first year of the contract (Year 1 IMP), which is attached below as a table. This Year 1 Development Plan and Timeline or Year 1 IMP may be supplemented to add in any Authorized Services proposed, providing no break in service occurs. The Concession Contractor will include a full build-out Development Plan and Timeline that addresses all of the Required and Authorized Services to be installed, along with all associated Concession Contractor Improvements and Concession Area Infrastructure, in year two and beyond of the contract. The



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annual IMP's must coincide with the approved CFIP and work to meet the goal of all Required and Authorized Services installed by timeframes identified in the Development Plan and Timeline. All Required and Authorized Services and associated Concession Area Infrastructure shall be installed and operating in accordance with the approved Development Plan and Timeline or sooner. All Concession Area Infrastructure shall remain the property of Reclamation upon expiration of the Contract.

Alteration of this Development Plan and Timeline and general approach may only occur with the approval of Reclamation following a written proposal by the Concession Contractor fully outlining the reasons and need for such an alteration.

***Note to Bidders: The table below shows the required development for Year 1 for all five of the Concession Areas. The final Concession Contract will show the required development for Year 1 only for the Concession Area(s) accepted by Reclamation under the successful bid(s)***

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Table 6.h - 1: Putah Canyon Required Services for Year One

<b>Facilities/Services</b>	<b>Planning, Design, Permitting, Environmental</b>	<b>Construction (No. of sites)</b>
Camping		
Tent sites	X	15
Standard sites without utilities	X	8
RV sites with utilities		
Standard Sites with Utilities		
Camp host site with utilities		
RV dump station		
Hike-in/Boat-in tent sites		
Overnight Group Use Area (50 occupants)		
Overnight Group Use Area (20 occupants)		
Playground and Group Area		
Iron Ranger		
Lodging		
Park Models		
Cabins		
Yurts		
Rustic cabins		
Tent cabins		
Floating Campsite		
Boating		
Boat ramp launch lanes		
Six-Lane Boat Ramp (Public)		
One-Lane Boat Ramp (Marina)		
Launch Lane Boat Ramp		
Courtesy dock		
Boat slips	X	
Marina access dock		
Houseboat Slips	X	
Kiosk (boat ramp information sign)		
On-shore fuel tank		
Marina fuel dispenser		
On-Shore Fuel and/or Sanitary Storage Tank	X	
Fuel Dispensing and/or Sanitary Connection	X	
Fish cleaning station		
Boat rental		
Concessionaire building		
Marina Service and Building	X	
Marina (Floating marina building)		
Boat Repair, Yard Shop, or Tow Service		
Dry Boat Storage (# boats)		
Boat Rental Service		
Onshore Boat Rental Bldg		
Concessionaire Building		
Employee Housing (Park models)		
Kayak/canoe rental		
Paddle board rental		
Jet ski rental		
Day Use		
Individual day use sites	X	10
Group Day Use Area		

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Facilities/Services	Planning, Design, Permitting, Environmental	Construction (No. of sites)
Boat exclusion area		
Kiosk (trail connection)		
Lake		
Lake Access		
Amenities		
Restaurant		
Retail Store		
Multi-Use Special Events Center		
Facilities		
Entry station	X	
Entry Station Vault Toilet	X	
Vault toilet		
Comfort station, toilets only	X	
Comfort Station, toilets and family room		
Comfort station, toilets, family room, showers		
Comfort Station, toilets, family room, showers, and laundry		
Access road closure gate		
Parking		
Vehicle Parking at Marina		
Vehicle with Boat Trailer Parking		
Infrastructure		
Paving		
Electrical		
Potable Water System	X	
Wastewater System	X	

\* X in the table cell indicates that the entirety of that entry will be accomplished in the Year One. Numbers in the table cell indicate the number of that type of facility that will be installed in Year One.

\*\* Wastewater system at Steele Canyon refers to the infrastructure necessary to complete the connection to Napa Berryessa Resort Improvement District wastewater system.

# Lake Berryessa Concession Prospectus

Table 6.h - 2: Monticello Shores Required Services for Year One

Facilities/Services	Planning, Design, Permitting, Environmental	Construction (No. of sites)
Camping		
Tent sites		
Standard sites without utilities		
RV sites with utilities		
Standard Sites with Utilities		
Camp host site with utilities		
RV dump station		
Hike-in/Boat-in tent sites		
Overnight Group Use Area (50 occupants)		
Overnight Group Use Area (20 occupants)		
Playground and Group Area		
Iron Ranger		
Lodging		
Park Models		
Cabins		
Yurts		
Rustic cabins		
Tent cabins		
Floating Campsite		
Boating		
Boat ramp launch lanes		
Six-Lane Boat Ramp (Public)		
One-Lane Boat Ramp (Marina)		
Launch Lane Boat Ramp		
Courtesy dock		
Boat slips		
Marina access dock		
Houseboat Slips		
Kiosk (boat ramp information sign)		
On-shore fuel tank		
Marina fuel dispenser		
On-Shore Fuel and/or Sanitary Storage Tank		
Fuel Dispensing and/or Sanitary Connection		
Fish cleaning station		
Boat rental		
Concessionaire building		
Marina Service and Building		
Marina (Floating marina building)		
Boat Repair, Yard Shop, or Tow Service		
Dry Boat Storage (# boats)		
Boat Rental Service		
Onshore Boat Rental Bldg		
Concessionaire Building		
Employee Housing (Park models)		
Kayak/canoe rental		
Paddle board rental		
Jet ski rental		
Day Use		
Individual day use sites		

## Lake Berryessa Concession Prospectus

Facilities/Services	Planning, Design, Permitting, Environmental	Construction (No. of sites)
Group Day Use Area		
Boat exclusion area		
Kiosk (trail connection)		
Lake		
Lake Access		
Amenities		
Restaurant		
Retail Store		
Multi-Use Special Events Center		
Facilities		
Entry station		
Entry Station Vault Toilet		
Vault toilet		
Comfort station, toilets only		
Comfort Station, toilets and family room		
Comfort station, toilets, family room, showers		
Comfort Station, toilets, family room, showers, and laundry		
Access road closure gate		
Parking		
Vehicle Parking at Marina		
Vehicle with Boat Trailer Parking		
Infrastructure		
Paving		
Electrical		
Potable Water System	X	
Wastewater System		

\* X in the table cell indicates that the entirety of that entry will be accomplished in the Year One. Numbers in the table cell indicate the number of that type of facility that will be installed in Year One.

\*\* Wastewater system at Steele Canyon refers to the infrastructure necessary to complete the connection to Napa Berryessa Resort Improvement District wastewater system.

## Lake Berryessa Concession Prospectus

Table 6.h - 3: Berryessa Point Required Services for Year One

<b>Facilities/Services</b>	<b>Planning, Design, Permitting, Environmental</b>	<b>Construction (No. of sites)</b>
Camping		
Tent sites	X	20
Standard sites without utilities		
RV sites with utilities		
Standard Sites with Utilities		
Camp host site with utilities		
RV dump station		
Hike-in/Boat-in tent sites		
Overnight Group Use Area (50 occupants)		
Overnight Group Use Area (20 occupants)		
Playground and Group Area		
Iron Ranger	X	1
Lodging		
Park Models		
Cabins		
Yurts		
Rustic cabins		
Tent cabins		
Floating Campsite		
Boating		
Boat ramp launch lanes		
Six-Lane Boat Ramp (Public)		
One-Lane Boat Ramp (Marina)		
Launch Lane Boat Ramp		
Courtesy dock		
Boat slips		
Marina access dock		
Houseboat Slips		
Kiosk (boat ramp information sign)		
On-shore fuel tank		
Marina fuel dispenser		
On-Shore Fuel and/or Sanitary Storage Tank		
Fuel Dispensing and/or Sanitary Connection		
Fish cleaning station		
Boat rental		
Concessionaire building		
Marina Service and Building		
Marina (Floating marina building)		
Boat Repair, Yard Shop, or Tow Service		
Dry Boat Storage (# boats)		
Boat Rental Service		
Onshore Boat Rental Bldg		
Concessionaire Building		
Employee Housing (Park models)		
Kayak/canoe rental		
Paddle board rental		
Jet ski rental		
Day Use		
Individual day use sites		
Group Day Use Area		

## Lake Berryessa Concession Prospectus

Facilities/Services	Planning, Design, Permitting, Environmental	Construction (No. of sites)
Boat exclusion area		
Kiosk (trail connection)		
Lake		
Lake Access		
Amenities		
Restaurant		
Retail Store		
Multi-Use Special Events Center		
Facilities		
Entry station		
Entry Station Vault Toilet		
Vault toilet	X	1
Comfort station, toilets only		
Comfort Station, toilets and family room		
Comfort station, toilets, family room, showers		
Comfort Station, toilets, family room, showers, and laundry		
Access road closure gate		
Parking		
Vehicle Parking at Marina		
Vehicle with Boat Trailer Parking		
Infrastructure		
Paving		
Electrical	X	
Potable Water System		
Wastewater System		

\* X in the table cell indicates that the entirety of that entry will be accomplished in the Year One. Numbers in the table cell indicate the number of that type of facility that will be installed in Year One.

\*\* Wastewater system at Steele Canyon refers to the infrastructure necessary to complete the connection to Napa Berryessa Resort Improvement District wastewater system.

## Lake Berryessa Concession Prospectus

Table 6.h - 4: Spanish Flat Required Services for Year One

Facilities/Services	Planning, Design, Permitting, Environmental	Construction (No. of sites)
Camping		
Tent sites	X	8
Standard sites without utilities		
RV sites with utilities		
Standard Sites with Utilities		
Camp host site with utilities		
RV dump station	X	1
Hike-in/Boat-in tent sites		
Overnight Group Use Area (50 occupants)		
Overnight Group Use Area (20 occupants)		
Playground and Group Area		
Iron Ranger		
Lodging		
Park Models		
Cabins		
Yurts		
Rustic cabins		
Tent cabins		
Floating Campsite		
Boating		
Boat ramp launch lanes	X	
Six-Lane Boat Ramp (Public)		
One-Lane Boat Ramp (Marina)		
Launch Lane Boat Ramp		
Courtesy dock	X	1
Boat slips	X	25
Marina access dock	X	X
Houseboat Slips		
Kiosk (boat ramp information sign)		
On-shore fuel tank	X	X
Marina fuel dispenser	X	X
On-Shore Fuel and/or Sanitary Storage Tank		
Fuel Dispensing and/or Sanitary Connection		
Fish cleaning station		
Boat rental		
Concessionaire building		
Marina Service and Building		
Marina (Floating marina building)	X	
Boat Repair, Yard Shop, or Tow Service		
Dry Boat Storage (# boats)		
Boat Rental Service		
Onshore Boat Rental Bldg		
Concessionaire Building		
Employee Housing (Park models)		
Kayak/canoe rental		
Paddle board rental		
Jet ski rental		
Day Use		
Individual day use sites	X	5



## Lake Berryessa Concession Prospectus

Facilities/Services	Planning, Design, Permitting, Environmental	Construction (No. of sites)
Group Day Use Area		
Boat exclusion area		
Kiosk (trail connection)		
Lake		
Lake Access		
Amenities		
Restaurant		
Retail Store		
Multi-Use Special Events Center		
Facilities		
Entry station	X	X
Entry Station Vault Toilet		
Vault toilet	X	2
Comfort station, toilets only		
Comfort Station, toilets and family room		
Comfort station, toilets, family room, showers		
Comfort Station, toilets, family room, showers, and laundry		
Access road closure gate		
Parking		
Vehicle Parking at Marina		
Vehicle with Boat Trailer Parking		
Infrastructure		
Paving		
Electrical	X	X
Potable Water System	X	X
Wastewater System	X	X

\* X in the table cell indicates that the entirety of that entry will be accomplished in the Year One. Numbers in the table cell indicate the number of that type of facility that will be installed in Year One.

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## Lake Berryessa Concession Prospectus

Table 6.h - 5: Steele Canyon Required Services for Year One

Facilities/Services	Planning, Design, Permitting, Environmental	Construction (No. of sites)
Camping		
Tent sites		
Standard sites without utilities		
RV sites with utilities	X	
Standard Sites with Utilities	X	10
Camp host site with utilities		
RV dump station		
Hike-in/Boat-in tent sites		
Overnight Group Use Area (50 occupants)		
Overnight Group Use Area (20 occupants)		
Playground and Group Area		
Iron Ranger		
Lodging		
Park Models	X	12
Cabins	X	
Yurts		
Rustic cabins		
Tent cabins		
Floating Campsite		
Boating		
Boat ramp launch lanes		
Six-Lane Boat Ramp (Public)		
One-Lane Boat Ramp (Marina)		
Launch Lane Boat Ramp		
Courtesy dock		
Boat slips	X	
Marina access dock		
Houseboat Slips	X	
Kiosk (boat ramp information sign)	X	
On-shore fuel tank		
Marina fuel dispenser		
On-Shore Fuel and/or Sanitary Storage Tank	X	
Fuel Dispensing and/or Sanitary Connection	X	
Fish cleaning station	X	
Boat rental		
Concessionaire building		
Marina Service and Building	X	
Marina (Floating marina building)		
Boat Repair, Yard Shop, or Tow Service		
Dry Boat Storage (# boats)		
Boat Rental Service	X	
Onshore Boar Rental Bldg		
Concessionaire Building		
Employee Housing (Park models)		
Kayak/canoe rental		
Paddle board rental		
Jet ski rental		
Day Use		
Individual day use sites	X	10
Group Day Use Area		
Boat exclusion area		
Kiosk (trail connection)		

## Lake Berryessa Concession Prospectus

Facilities/Services	Planning, Design, Permitting, Environmental	Construction (No. of sites)
Lake		
Lake Access		
Amenities		
Restaurant		
Retail Store		
Multi-Use Special Events Center		
Facilities		
Entry station	X	1
Entry Station Vault Toilet		
Vault toilet		
Comfort station, toilets only		
Comfort Station, toilets and family room		
Comfort station, toilets, family room, showers		
Comfort Station, toilets, family room, showers, and laundry		
Access road closure gate		
Parking		
Vehicle Parking at Marina		
Vehicle with Boat Trailer Parking		
Infrastructure		
Paving		
Electrical	X	X
Potable Water System	X	X
Wastewater System	X**	

\* X in the table cell indicates that the entirety of that entry will be accomplished in the Year One. Numbers in the table cell indicate the number of that type of facility that will be installed in Year One.

\*\* Wastewater system at Steele Canyon refers to the infrastructure necessary to complete the connection to Napa Berryessa Resort Improvement District wastewater system.

***Note to Offerors: The CFIP accepted by Reclamation as part of the successful proposal will be inserted here and incorporated into this exhibit as a component of the Concession Contract.***